



Project Director: Health Economic Modelling York Health Economics Consortium

Closing date: Friday 29 October 2021

Interview date: Wednesday 10 November 2021 virtually



INTRODUCTION

We are looking to recruit a Project Director to join our growing health economics and outcomes research (HEOR) team. This is an ideal opportunity for an experienced health economic modeller to undertake and lead a range of modelling projects as well as help shape the structure and strategic focus of the HEOR team. The successful candidate will also have a direct input into the identification and hiring of junior HEOR researchers alongside the Associate Director for HEOR. This role would be suitable for permanent remote working. We are a health economics research and consulting company owned by, and based at, the University of York. We provide consultancy and research to a wide range of public and private sector bodies. Our clients include:

- Government bodies, such as the Department of Health
- NICE and the Scottish Medicines Consortium
- Global pharmaceutical manufacturers
- Medical device and biotech companies

We currently have a team of 56 staff. We hold the Investors in People accreditation with our composite score of 780, against an industry benchmark of 723, putting us in the top 20% of organisations. We want staff to enjoy working at YHEC; our office is a friendly place to work and we have an employee wellbeing programme. This is based on suggestions from staff and includes lunchtime walks, sporting activities, quizzes and charity fundraising events. YHEC staff nominate a charity on an annual basis and undertake fundraising throughout the year. We also have a social committee who organise events on a regular basis; even in the current circumstances, we have used Zoom to help conduct these events. We are keen to support voluntary / charitable activities and staff may set aside up to two days per year (in work time) to undertake such activities. Staff at YHEC enjoy our inclusive, flexible and friendly working environment.

Our HEOR team undertakes research to quantify the cost-effectiveness of a range of health technologies (pharmaceuticals, medical devices, public health interventions) for a range of large and small clients within the public, private and charity sectors. We work across a broad range of therapy areas including orphan and ultra-orphan indications developing budget impact models, and undertaking statistical analyses of individual patient-level data in order to parameterise our economic models. We also work closely with our clients in preparing their submission dossiers to agencies such as NICE and we actively look to publish our work in peer-reviewed journals. Our newly established digital health technologies team undertakes research to quantify the cost-effectiveness and budget impact of these technologies and works closely with clients to transfer knowledge on economic evaluation to digital health technology companies.

Our NHS Consulting work stream has grown in the last five years as clients seek to demonstrate the value of products when real world pressures and incentives are applied. This has included working on complex system evaluation for the NHS and public sector. In collaboration with the Centre for Health Economics (CHE), we are the Economic and Methodological Unit (EMU) for the NICE Centre for Guidelines (CfG). As part of our work within EMU, we produce the economic analyses and associated economic models to NICE specifications to aid the Public Health Advisory Committees in guideline development. We also carry out projects to address methodological issues identified by the CfG.

Our location means that staff have full access to the range of facilities offered by the University of York. Staff are encouraged to engage with other research departments based at the University. The combination of our unique location and the breadth of our research portfolio make YHEC a stimulating environment to work in, providing opportunities to work with a wide range of clients using multiple research methods. The pace of work is fast moving with quick turnaround and will appeal to people who enjoy working on multiple projects. Further details are available at www.yhec.co.uk.

JOB DESCRIPTION & PERSONAL SPECIFICATION

At a glance

Salary	£50,000 to £65,000 plus substantial income-related bonus
Hours of work	37.5 hours per week
Based at	York Science Park (Flexible and remote working options are acceptable)

The Project Director will report to the Associate Director of HEOR and will contribute to the performance and profitability of YHEC Ltd in the following areas:

As part of the HEOR leadership team:

- Specify strategic priorities and operational priorities for HEOR, aligned with YHEC's organisational priorities.
- Implement effective systems and processes for leading and managing the HEOR team.
- Deliver team and corporate organisational development activities.
- Oversee learning and development, ensuring it meets both HEOR team members' and YHEC's needs.

Project Work / Leadership

- Direct multiple project teams to deliver work that meets the project objectives within the planned timeframe and budget.
- Oversee projects so that major elements of work are delegated appropriately to research staff.
- Work effectively with project teams.
- Act as a primary point of contact for clients on multiple projects.
- Ensure that client expectations are managed from proposal to completion.
- Attend client meetings and maintain good working relationships with all clients to ensure successful delivery of work and repeat business.

Business Development

- Identify opportunities for growth in existing markets.
- Generate additional income by identifying opportunities and preparing proposals/tenders for private sector and public sector contracts.
- Grow a broad network of contacts with the commissioners of health care research in both public and private sectors.

- Develop relationships with new clients.
- Assist in the promotion of YHEC.
- Delivering tender/proposal presentations to potential clients.

Presenting / Publishing

- Ensure that all opportunities for publishing work are pursued at conferences and within academic journals.

Qualifications, Knowledge, Skills and Attributes are:

- Post-graduate qualification in a relevant field. A first degree and significant experience within a research and/or consultancy environment will also be considered.
- Experience of delivering commercially focused research services at a senior level.
- Proven track record of delivering health economic modelling projects within a commercial, governmental, or academic setting.
- Good understanding of a range of quantitative methods used to deliver economic modelling projects.
- A solid understanding of statistical techniques that inform economic model parameterisation
- A track record of successful business development and income generation work.
- Ability to lead and manage a multidisciplinary team of research staff.
- Strong client management skills with the ability to persuade and positively influence others.
- Exceptional interpersonal and communication skills, backed by stature and credibility.

Terms of Employment

Posts at YHEC are permanent and subject to regular review of performance. Staff are appointed for a trial period of six months, following which employment will be confirmed, subject to successful performance. This post is suitable for permanent remote working with occasional travel to the office when staff are back in the office.

Salary

YHEC is able to offer a competitive salary and has conventional commercial flexibility in annual salary reviews. The salary will be within the range £50,000 to £65,000. In addition, there is a percentage-based income-related bonus scheme in operation for this post. Membership of a defined contribution or defined benefit pension scheme is available subject to eligibility criteria being satisfied.

Annual leave entitlement will be 30 days per year, plus bank holidays.



THE UNIVERSITY

YHEC is a subsidiary company of The University of York and enjoys close links with academic departments. The University of York is a member of the prestigious Russell Group and has established an international reputation for academic excellence. The University of York is one of the most successful research universities in the UK and attracts over £60m a year of funding from research alone. Of 154 universities that took part in the Research Excellence Framework (REF) in 2014, The University of York ranked 14th overall and 10th for the impact of research. The University of York's vision is to be a world leader in the creation of knowledge through fundamental and applied research, the sharing of knowledge by teaching students from varied backgrounds and the application of knowledge for the health, prosperity and well-being of people and society.

Attractive enjoyable workplace:

Centred around the picturesque village of Heslington on the edge of the city of York, the University of York and YHEC are set in an attractive landscaped campus. York enjoys a safe, friendly atmosphere with facilities including bars, shops, theatres and concert halls all within easy walking distance. The University has undergone an unprecedented period of expansion and renewal since 2000. The self-contained campus offers a range of facilities including a sports centre, catering outlets, shops, a nursery, a doctor's surgery and banks.

The City of York:

Internationally acclaimed for its rich heritage and historic architecture, York's bustling streets are filled with visitors from all over the world. Within its medieval walls, you will find the iconic gothic Minster, Clifford's Tower and the Shambles – just a few of the many attractions. But York isn't just a great place to visit - it's also a great place to live and work. While nourishing a vibrant cosmopolitan atmosphere, York still maintains the friendly sense of community unique to a small city. Visit www.visitork.org for more information on the city of York.



HOW TO APPLY

The closing date for applications is **Friday 29 October at 5pm**

To apply please send:

1. A letter of application (1 page max)
The letter should include how you meet the requirements of the role
2. A full CV
3. Details of two referees (names/position/email address).
We assume that we are free to approach referees at any stage unless you state otherwise. If you wish a referee or referees to be approached only with specific permission and / or if they were you are invited to interview. Please clearly specify this for each referee(s). Your referees should not be related to you and should include your present or most recent employer (or, if you are a student, your education establishment).
4. Please direct all applications to charlotte.anderson@york.ac.uk quoting reference number 2114 Confidential in the subject line. Please confirm in your letter that you are eligible to live and work in the UK. as at the time of appointment.

Applications for part time will be considered and please note your preference in your letter of application. This post is covered by The Rehabilitation of Offenders Act 1974.

It is anticipated that interviews for the post will be held on Wednesday 10 November 2021 via Zoom. Short-listed candidates will be asked to undertake a job-specific assessment as part of the interview process. In addition, if you would like to talk to someone about any adjustments you may need to assist with your application process, please contact Louise Carr by emailing louise.carr@york.ac.uk to arrange a confidential conversation.

Informal enquiries are encouraged to Stuart Mealing (stuart.mealing@york.ac.uk) or Matthew Taylor (matthew.taylor@york.ac.uk).

